

**THE TOP 50 ELECTRICAL CONTRACTORS**

Ranking		Company	Headquarters	2004 Sales	% Change (2003-2004)
2005	2004				
1	2	EMCOR Group, Inc.	Norwalk, Conn.	\$1,276,298,000	0.9%
2	9	InfraSource Services, Inc.	Media, Pa.	\$417,000,000	26.4%
3	4	Henkels & McCoy, Inc.	Blue Bell, Pa.	\$402,926,242	27.5%
4	7	Mass. Electric Construction Co.	Boston	\$326,502,011	-12.0%
5	5	MYR Group, Inc.	Rolling Meadows, Ill.	\$320,402,000	-26.8%
6	14	Bergelectric Corp.	Los Angeles	\$301,754,983	33.5%
7	11	Xcelcom, Inc.	Hamden, Conn.	\$283,500,000	-3.4%
8	8	Fisk Corp.	Houston	\$282,000,000	-22.3%
9	13	Rosendin Electric, Inc.	San Jose, Calif.	\$260,000,000	13.0%
10	12	Cupertino Electric, Inc.	San Jose, Calif.	\$257,000,000	-1.5%
11	19	Motor City Electric Co.	Detroit	\$207,400,000	21.6%
12	NL	M.C. Dean	Dulles, Va.	\$207,000,000	25.5%
13	18	Helix Electric, Inc.	San Diego	\$189,000,000	1.6%
14	15	Morrow-Meadows Corp.	City of Industry, Calif.	\$187,000,000	-5.6%
15	20	Sachs Electric Co.	Fenton, Mo.	\$179,321,038	8.7%
16	26	E-J Electric Installation Co.	Long Island City, N.Y.	\$164,000,000	30.7%
17	22	Petrocelli Electric Co., Inc.	Long Island City, N.Y.	\$158,300,000	8.1%
18	23	Aldridge Electric, Inc.	Libertyville, Ill.	\$150,000,000	12.8%
19	28	Truland Systems Corp.	Reston, Va.	\$146,310,574	22.9%
20	25	Wayne J. Griffin Electric, Inc.	Holliston, Mass.	\$136,700,000	6.8%
21	36	Inglett & Stubbs LLC	Mableton, Ga.	\$133,000,000	62.2%
22	30	Faith Technologies, Inc.	Appleton, Wis.	\$133,000,000	23.1%
23	29	The Newtron Group, Inc.	Baton Rouge, La.	\$129,000,000	10.3%
24	33	Miller Electric Co.	Jacksonville, Fla.	\$126,000,000	33.3%
25	27	Consolidated Electrical Services (Constar)	Norwood, Mass.	\$125,000,000	0.0%
26	NL	Parsons Electric LLC	Minneapolis	\$113,400,000	51.2%
27	31	Tri-City Electrical Contractors, Inc.	Altamonte Springs, Fla.	\$107,500,000	5.4%
28	43	MMR Group	Baton Rouge, La.	\$107,000,000	44.6%
29	NL	Walker Engineering, Inc.	Forth Worth, Texas	\$105,900,000	41.2%
30	34	Guarantee Electrical Co.	St. Louis	\$101,144,000	7.5%
31	32	Rex Moore Electrical Contractors & Engineers	West Sacramento, Calif.	\$101,000,000	0.0%
32	41	Cache Valley Electric Co., Inc.	Logan, Utah	\$91,930,615	20.4%
33	44	Gaylor Group	Carmel, Ind.	\$91,122,432	24.4%
34	NL	Continental Electrical Construction	Skokie, Ill.	\$91,000,000	3.4%
35	50	Hatzel & Buehler	Wilmington, Del.	\$88,501,339	43.0%
36	39	Lake Erie Electric	Westlake, Ohio	\$84,090,917	6.7%
37	42	Cleveland Electric Co.	Atlanta	\$81,224,905	8.3%
38	49	O'Connell Electric Co.	Victor, N.Y.	\$78,818,000	23.4%
39	46	Kelso-Burnett Co.	Rolling Meadows, Ill.	\$72,595,951	6.1%
40	45	Industrial Specialty Contractors LLC	Baton Rouge, La.	\$68,800,000	-4.4%
41	47	Collins Electrical Co., Inc.	Stockton, Calif.	\$68,209,000	3.0%
42	NL	Patrick Power Corp.	Fort Lauderdale, Fla.	\$65,000,000	7.6%
43	NL	GSL Electric	Salt Lake City	\$63,363,387	NA
44	38	Cochran, Inc.	Seattle	\$59,119,965	-25.1%
45	NL	Commonwealth Electric Co.	Omaha, Neb.	\$54,720,832	-10.7%
46	NL	Morse Electric	Freeport, Ill.	\$51,916,607	8.8%
47	NL	Ludvik Electric	Lakewood, Colo.	\$46,507,000	-14.8%
48	NL	E.S. Boulos Company	Westbrook, Maine	\$42,721,000	12.4%
49	NL	Interstates Companies	Sioux Center, Iowa	\$41,625,478	6.4%
50	NL	Egan Company	Brooklyn Park, Minn.	\$40,000,000	NA

Electrical and datacom revenue figures were obtained directly from each firm via an original EC&M survey, e-mail correspondence, or telephone interview.

**Note: Companies that did not respond to requests for sales figures are not listed. This is a change over previous Top 50 listings.**

**NL**—not listed. This company did not appear in last year's Top 50 listing.

**NA**—not available. The company did not provide the electrical and datacom sales figure for 2003.